

saïen

A lifetime weld



Sai Enterprises

Company Presentation

October 08, 2010



Two overlapping squares, one green and one yellow, positioned to the left of the word "Welcome".

Welcome

to the company dedicated to offer
welding technologies and products
of highest reliability and provide most
efficient service, thereby ensuring a
lifelong relationships with the clients.

Activities

1. **IT Guns** (Spot welding machines)
2. Welding Transformers
3. Retrofitting / refurbishing
4. Repairs & maintenance



Manufacturing plant, Pune



Two overlapping squares, one green and one yellow, positioned to the left of the section header.

Vision

To be a leading player in welding technology products and forge lasting relationships with our clients through delivery of highly reliable & cost-efficient products and ensure all-time efficient service.



Key persons

1. B. B. Dalavi

B.E. (Production), Pune University

14 years' experience

in welding technology development
& manufacturing

2. H. S. More

D.E.E., Pune

17 years' experience

in welding technology development
& manufacturing



A few facts

- 1. Establishment : 2002
 - 2. Plant area : 1200 sq.m. (total)
: 700 sq.m. (built-up)
 - 5. Manpower : Total – 55
: Engineers - 10
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Achievements

1. In-house development of
IT Gun (Spot welding guns)
 3. Recent development of
Medium frequency IT Gun
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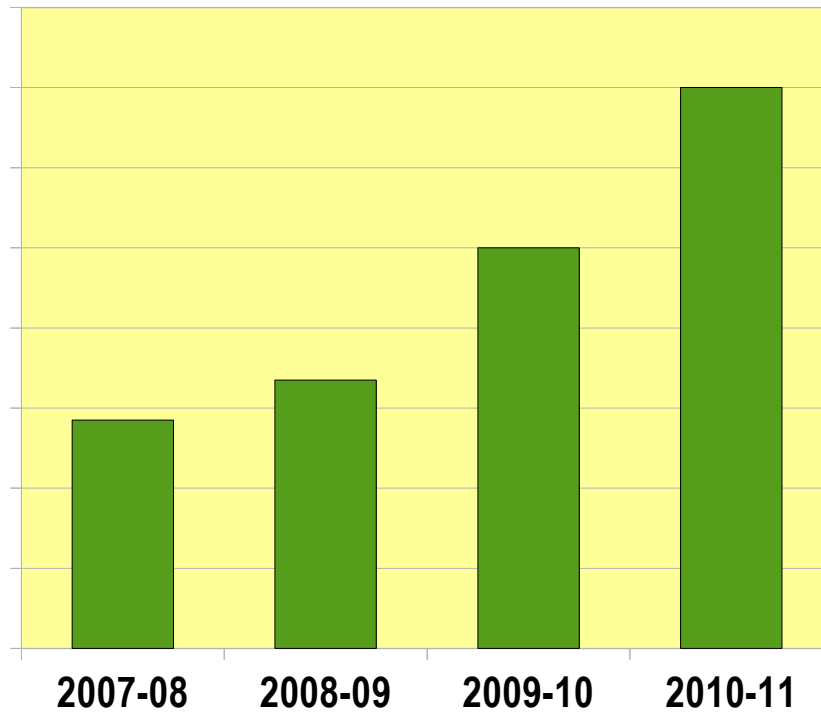
Certifications

ISO 9001:2000

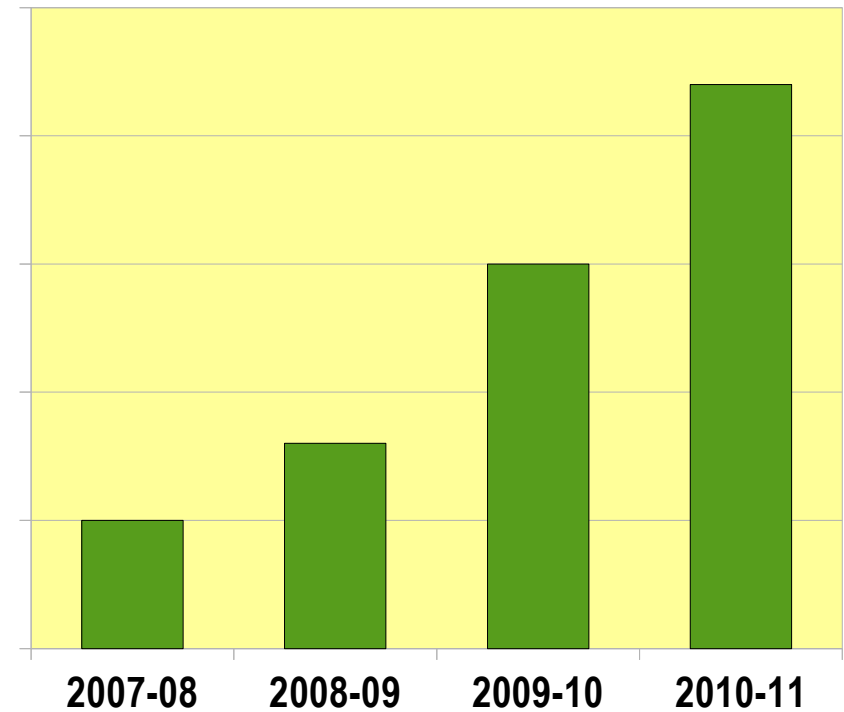


Growth

Financial



IT Guns installations



Important facilities

1. In-house transformer manufacturing
 2. Large manufacturing area
 3. Heat-run test facility
 4. Facility for continuous operation
performance test for IT Guns
 9. Tool room, advanced jigs & fixtures
-

Control panel assembly line



Control panel assembly line



IT Guns assembly line



IT Guns assembly line



IT Guns assembly line



Quality performance



Quality performance



Activities

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IT Gun



IT Gun



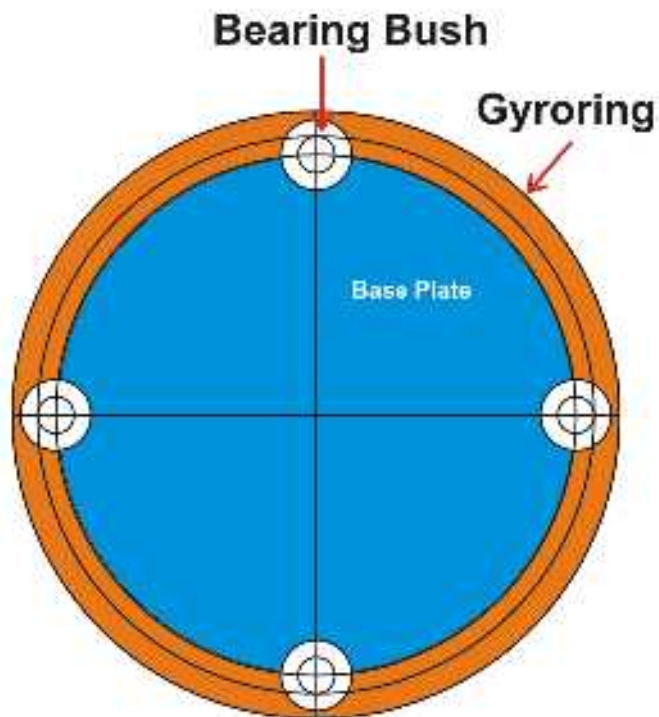
IT Gun features

1. Compact & light weight
 2. Variable arm length (custom-built)
 3. Transformer rating from
26kVA to 76 kVA
 7. Energy efficient
 8. High reliability & repetability
-

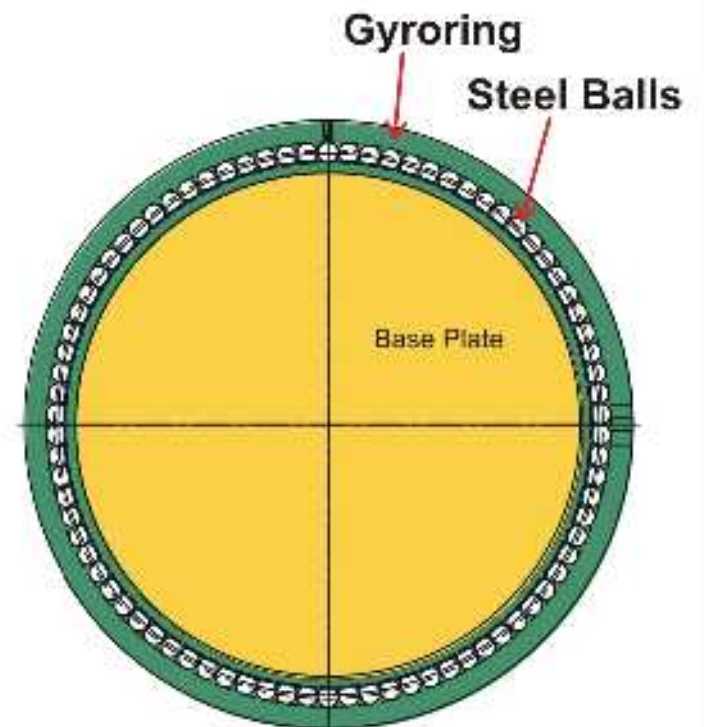
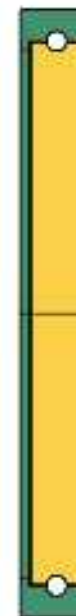


Superior technology - IT Guns

Others

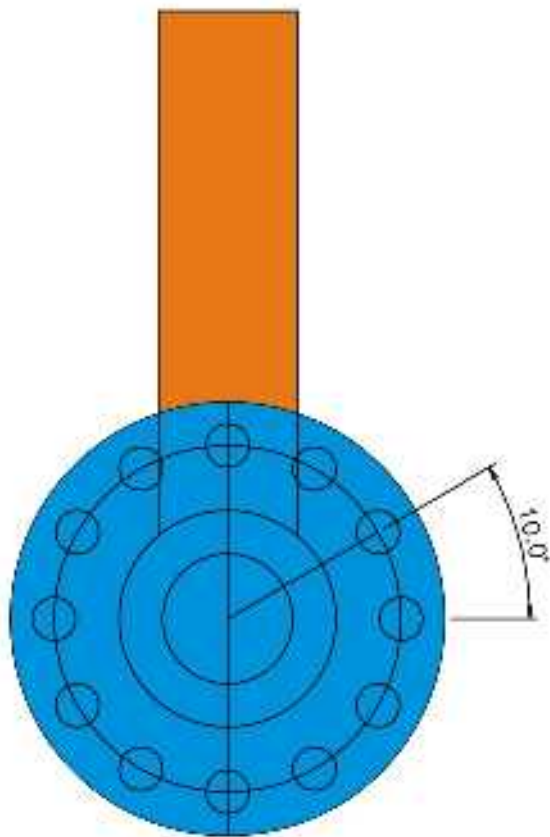


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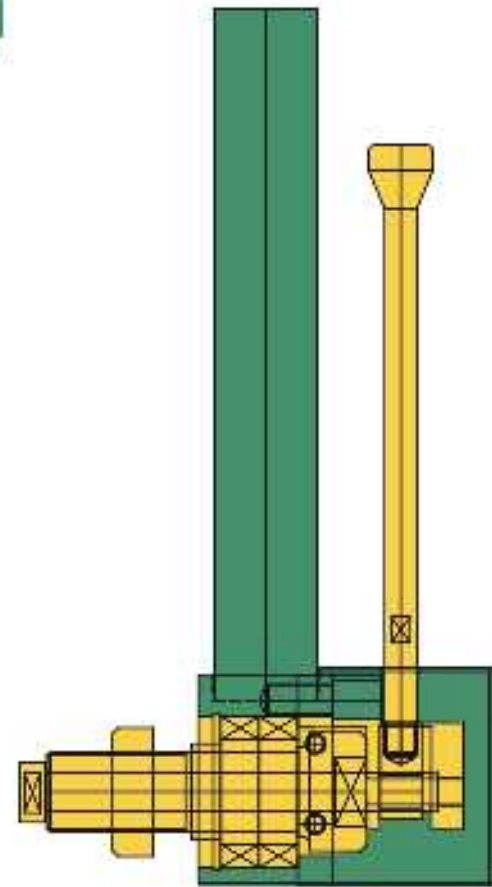


Superior technology - IT Guns

Others



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Transformers

At Saïen, we also serve our clients by providing transformers for their existing welding machines as a replacement. These transformers can be custom-built up to 800 kVA rating to suit a particular machine.

Retrofitting / Refurbishment

Our service includes retrofitting / refurbishment of old IT Guns and other welding systems of almost any make. By availing this service, you can turbo-charge your existing products.

IT Gun upgradation

A challenging task of upgradation. **Without altering the dimensions and weight** of the existing gun. Only by changing the existing transformer with **New SAIEN transformer of higher rating (26kVA).**

17 kVA Gun



26 kVA Gun



Repairs / Maintenance

We undertake repairs & maintenance of welding machines of almost any make. Our team of trained technicians ensures efficient and economical service practically 24x7.



Clients we serve

- Tata Motors Ltd.
 - Piaggio Vehicles Pvt. Ltd.
 - CAPARO India Ltd.
 - Ganage Pressing Pvt. Ltd.
 - Poona Tools Pvt Ltd.
 - Suyash Auto & Press Parts
 - Sanva Auto and Press Parts
 - Rane Pressing Pvt. Ltd.
 - JBM MA Automotive Pvt. Ltd.
 - Rasandik Engineering P. Ltd.
 - Automotive Metal Stamping Pvt. Ltd.
 - Sharda Industries (Unit I and II)
 - Rojee Tasha Stampings Pvt. Ltd.
 - Panse Autocomp (Unit I and II)
 - Warade Pressing and Assemblies
 - Automotive Stampings & Assemblies Ltd.
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MFDC Gun at Sharda Industries



IT Gun at Poona Tools Pvt. Ltd.



IT Gun at Automotive Stampings Pvt. Ltd.



IT Gun at Ganage Pressings Pvt. Ltd.



IT Guns at CAPARO India Ltd.



Visitors - FTS Team



Clients speak

**TATA** MOTORS LIMITED

Reg. No/ECC No : AAAC T2727QXM003 VAT TIN: 27390247811V dt: 01.04.2006 CST TIN : 27390247811C dt: 01.04.2006

To,
SAI ENTERPRISES,
PLOT NO 233, SECTOR NO 07,
PCNTDA, BHOSARI- PUNE 26

SUBJECT :- WELDING TRANSFORMERS PERFORMANCE REPORT.

Dear Sir,

We are using the spot welding Transformers manufactured by Sai Enterprises since last 3.5 years. The Performance rated till date is extremely good. Till Now we have replaced 32 Nash Gun Transformer By Sai Transformers.

With Best Regards,

A handwritten signature in blue ink, appearing to read 'DM Mishra'.

DM Mishra

Clients speak



To,
SAI ENTERPRISES,
PLOT NO – 233, SECTOR NO- 07
PCNDTA, BHOSARI,
PUNE- 411026

Date- 06-10-2010

Sub: - Welding Gun Performance Letter.

Dear Sir,

We are using Eight Spot Welding Guns Upgraded by Sai Enterprises, since last seven Months. The performance rated till date is very good. We are extremely happy with the prompt after-sales service.

With Best Regards,

Mr. P.A. Kamat

Asst General Manager (Auto Projects)

Mr. V H Bangar

Divisional Manager (Maint)

Clients speak

May 20, 2009

Dear Mr. More,

For our state-of-the-art auto component manufacturing unit in Pune, we are using 8 IT Guns of Sai Enterprises. They are very reliable and offer consistent welding quality even after continuous use. For our expansion plan we are planning to procure more such IT Guns from you.

Thanks,

For Automotive Metal Stampings Pvt. Ltd.

Mr. Shirshikar – Plant Head



Clients speak

April 13, 2009

Dear Mr. Dalvi,

We are using the spot welding machines manufactured by Sai Enterprises since last 5 years. We are extremely happy with the performance of your IT Guns and the prompt after-sales service.

Thanks,

For Ganage Pressings Pvt. Ltd.

Mr. M. J. Deshmukh. – G. M. Operations





Clients speak

September 22, 2009

Dear Mr. Dalvi,

Thanks for your extra-ordinary efforts to immediately undertake servicing of our IT Guns during periodic maintenance shut-down. In fact we always get good co-operation from your servicing team and we appreciate their efforts.

Thanks,

For Poona Tools Pvt. Ltd.

Mr. Paritkar – Maintenance Head





Clients speak

December 22, 2009

Dear Mr. More,

We are glad to put it on record that the IT Guns supplied by you for Auto Part fabrication are giving trouble-free performance and we are happy with the reliability of your product.

Thanks,

For Rojee – Tasha Stampings Pvt. Ltd.

Mr. Mali – Maintenance Head

Clients speak

Date:- 13/09/2010

"Thank you for the supply of 5 no. of IT Guns in-spite of a very short notice from us. We have already using them extensively in our welding shop and they are demonstrating good performance."

For, Sharada Industries Unit II

Mr. Sankar





Thank you!
